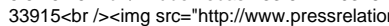




## VietJetAir finalises major A320 Family order

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Airline to acquire over 100 Airbus single aisle aircraft  
Vietnam's VietJetAir has finalised a major order for the A320 Family to meet its future expansion plans. The purchase agreement covers firm orders for 42 A320neo, 14 A320ceo and 7 A321ceo, plus 30 purchase rights. In addition the airline will lease eight more A320 Family aircraft from third party lessors. The order was finalised today at the Singapore Airshow by Nguyen Thi Phuong Thao, Vice Chairwoman and CEO, VietJetAir and Fabrice Brégier, President and CEO, Airbus. The signing was witnessed by Dinh La Thang, Minister of Transport of Vietnam and Le Luong Minh, Secretary-General of ASEAN. "The A320 has proven to be extremely efficient in service with VietJetAir and is a favourite with our passengers, said Luu Duc Khanh, Managing Director, VietJetAir. "Based on this experience, we look forward to developing our business across the Asia-Pacific region. Airbus will be our strategic partner and provide us with the most economic and comfortable aircraft and coordinate with VietJetAir in relevant training programs. "We are pleased to finalise our first purchase agreement with VietJetAir, said Fabrice Brégier, President and CEO, Airbus. "This order reinforces the A320 Family's position as the preferred choice in the single aisle market, both for full service and low cost carriers. We look forward to working with VietJetAir as it brings ever more affordable air travel to the fast growing South East Asian market. VietJetAir took to the skies in 2011 and is the first private airline in Vietnam to operate domestic and international flights. Today the airline operates a fleet of 11 leased A320s on a network covering 20 routes, including domestic destinations, Bangkok, Seoul and Kunming in China. With more than 10,100 aircraft ordered and over 5,900 delivered to over 300 customers and operators worldwide, the A320 Family is the world's best-selling single-aisle aircraft product line. Contact for the media at the Show: Airbus Sean Lee +65 9 6 54 57 61 Aude Lebas +33 617720348 Marcella Muratore +33 679281854 VietJetAir Dinh Quang Trung (Timmy) +84 9129 33915  


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